| ENTREPRENEURSHIP I |
| **004** |
| 23/11/2018   2 PM – 5 PM |

REB
Rwanda Education Board

ORDINARY LEVEL NATIONAL EXAMINATIONS, 2018

SUBJECT: ENTREPRENEURSHIP I

DURATION: 3 HOURS

INSTRUCTIONS:

1) Write your names and index number as they appear on your registration form and **DO NOT** write your names and index number on additional sheets of paper if provided.

2) Do not open this question paper until you are told to do so.

3) This paper has **Three** Sections: **A, B** and **C**.

    SECTION A: Answer **ALL** questions.   **(40 marks)**

    SECTION B: Answer only **FOUR** questions.   **(40 marks)**

    SECTION C: Answer only **TWO** questions.   **(20 marks)**

4) Calculators may be used where necessary.

5) Show all the **working steps** clearly.

6) Use only a **blue** or **black** pen.

SECTION A: ATTEMPT ALL QUESTIONS (40Marks)

1) Suppose you want to buy school materials at Karenzi's shop. Using examples, Explain two different types of transactions you can use. **(6marks)**

2) Justify the following quote "Being your own boss is better than working for others". **(5marks)**

3) As a business person who imports and exports goods from and to different countries. Give and explain any three levels of standardization that you must take into account. **(6marks)**

4) Set a SMART goal you can accomplish at school and explain its smartness. **(5marks)**

5) The government of Rwanda built different schools, roads, hospitals, Airports, stations, Convention Centre, stadium and different public building. Show any four sources of income used to build those public buildings. **(4marks)**

6) As an owner of a business company, explain the situation where you choose to use a memo and an advertisement to inform people about any new developments in your business. **(4marks)**

7) Rwandans engage in different activities such as farming, building, fishing, carpentry, etc. Describe any two activities that hinder socio economic development of the Rwandans and suggest solutions to overcome these challenges. **(5marks)**

8) You are a customer care officer at Akaryoshye Enterprise which manufactures and sells different soft drinks. Demonstrate any three interpersonal skills you will use in providing good customer care in that company. **(5marks)**

SECTION B: ATTEMPT ONLY FOUR QUESTIONS (40 Marks)

9) (a) Uwimana Immaculate and her brother are thirsty, their mother gives them a bottle of clean water to drink but her brother refuses the water and instead wants a Coca cola , use this example to make a distinction between needs and wants . **(4marks)**

(b) UWINEZA's father sells his harvested sweet potatoes for one hundred thousand Rwandan francs (100,000Frw) and he proposes to buy a cow that will provide manure for fertilizing his field to give higher crop yields. At about the same time, his daughter Uwineza Clarisse passes her ordinary level national examinations and is placed in

senior four PCM at Kigeme Secondary School. Her father pays the 100,000Frw as fees for her daughter yet he had proposed to buy a cow with it. Use this case to explain the relationship between scarcity, choice and Opportunity cost. **(6marks)**

10) Cyiza is a businessman who has been producing and supplying bread for one year, but every month he neither declared profits nor losses to Rwanda Revenue Authority. Propose any five constraints or reasons why his business did not grow. **(10marks)**

11) Mr. Gasana John is a businessman whose business has been registered with Rwanda Development Board (RDB) and Rwanda Revenue Authority (RRA) for two years. After gaining the profit he refused to pay taxes. As a Rwandan citizen, advise Mr. Gasana on the importance of paying tax. **(10marks)**

12) Justify the role of Inyange Ltd. in Rwandan socioeconomic development. **(10marks)**

13) Give any five reasons why natural resources must be effectively utilized and sustained in your district. **(10marks)**

14) Summarize the users of accounting information and how they use it. **(10marks)**

SECTION C: ATTEMPT ONLY TWO QUESTIONS (20 Marks)

15) Kampire Ange wants to start a small business in the holidays and after preparing a business plan she realizes that she needs about 50,000Frw to start her business from a bank.
Write a letter in the name of Kampire Ange applying for a loan of the 50,000Frw from Ubaka Commercial Bank. **(10marks)**

16) Differentiate the books of prime entries and summarise what are recorded in them. **(10marks)**

17) (a) With examples, relate personal qualities, skills and values every person is required to have. **(6marks)**

(b) Explain any four personal qualities which define a good friend to you. **(4marks)**